



# A parcel delivered at a pre-arranged time, even outside major cities. DODO and GLS expand scheduled delivery options across the Czech Republic.

(25 November 2025, Prague) – Tech-logistics companies DODO and GLS are launching a collaboration to deliver goods quickly on a customer-selected day and within a specific time window. Pilulka.cz is the first to enter the pilot operation, but the pilot is open from the outset to all e-shops that want to offer customers delivery at a precisely arranged time. The medium-term goal of the collaboration is to provide time-window delivery in all regional or district towns in the country. And the Czech market may not be the last one for this project. For both companies, home delivery remains a key element of their service offering.

Demand for delivery within a specific time window continues to grow. For now, however, it is mainly limited to a few of the largest Czech cities. The vision is to make this option standard in many more towns. Leaders in the technology and logistics sectors, GLS and DODO, are now launching the pilot operation — with Pilulka.cz as the first participant. The pilot is open and ready from day one for additional e-shops, whether existing partners of GLS or DODO, or entirely new ones.

Each partner brings different expertise to the project: GLS provides parcel pick-up and nationwide logistics infrastructure, while DODO supplies the technology for slot-based delivery and last-mile operations. The collaboration involves technological and operational integration at the business level. Slot-based delivery will now become available even to e-shops based outside major cities — GLS will handle nationwide collection, and DODO will take care of the last mile.

"We believe that home delivery still has a strong place today, and slot delivery is the missing upgrade that gives customers even greater comfort and control. Thanks to DODO's technological solution and our extensive coverage, we have a unique opportunity to take home delivery to an entirely new level and offer e-shops and their customers a truly modern and flexible delivery experience," says Petr Pěcha, Managing Director of GLS in the Czech Republic.

"Slot delivery is becoming the new standard of convenient goods transportation — customers are demanding it across categories, from groceries and medication to consumer goods. In this collaboration, besides covering the last mile, DODO brings its unique GAIA technology platform, which enables efficient planning and management of deliveries within precisely chosen time windows. Our role is to connect e-shops with a modern logistics solution that lets even smaller players offer a service that was previously the privilege of the biggest online retailers. Together with GLS, we will allow the majority of Czech online shoppers to enjoy the comfort of slot-based delivery," explains Michal Menšík, founder and owner of DODO.

Within the pilot phase, deliveries — including those from the Pilulka online platform — will initially be tested only for end recipients in Prague and Brno. The vision, however, is to offer slot delivery across the entire Czech Republic. In the medium term, fast delivery within a specific time window could be available in any district town in the country. "This would mean that nearly two-thirds of the Czech population would have access to rapid slot-based delivery. The long-term goal is to offer this service to as many online shoppers as possible across Europe," adds Michal Menšík.





"We already offer slot-based delivery to our customers in Prague and we see how quickly they've adopted it — individuals and companies alike appreciate being able to select the exact delivery time. Thanks to the integration of DODO and GLS, we can now offer the service in Brno as well, even though our main warehouse remains in Prague. This expansion is an important step in fulfilling our vision — giving people convenience that saves time and makes healthcare easier," says Pilulka's Marketing Director Jiří Caudr.

"The online market is still growing — 8 out of 10 people in the Czech Republic already shop online. As online shopping grows, so do customer expectations for ease, speed, and above all convenience. Even though parcel lockers get most of the attention these days, we want to develop home delivery in parallel, and this new collaboration is another way to enhance the customer experience," adds Petr Pěcha.

Online shopping has become an integral part of everyday life. While ten years ago, only 52% of Czechs aged 16–74 shopped online, today the figure is 86%. The Czech online environment is one of the most developed in Europe. The country has the highest number of e-shops per capita, and many are successfully expanding into foreign markets.

Just last year, only 78% of people had made at least one online purchase. Over the past year, 86% of Czechs shopped online, according to the latest Eurostat data. Meanwhile, 94% of Czech residents aged 16–74 use the internet regularly — placing the Czech population among Europe's leaders in both categories.

Among the e-commerce segments with the highest current demand for slot-based delivery — besides groceries — are pharmaceuticals, pet supplies, cosmetics, electronics, clothing, sporting goods, and DIY/home improvement. Slot-based delivery is already offered to customers thanks to DODO's partnerships with retailers such as Dr. Max, Decathlon, Samsung, Rituals, Alkohol.cz, and Pet Center. The new scheduled delivery service is open to all e-shops — regardless of whether they currently work with GLS, DODO, or another carrier.

### About DODO

DODO is a tech-logistics company specializing in modern and eco-friendly urban logistics powered by its proprietary GAIA data platform. GAIA ensures maximum efficiency and delivery precision — often same-day and within a precisely chosen time window. Slot-based delivery, which lets customers select an exact time window, is becoming a new standard in convenient e-commerce and retail logistics thanks to DODO. The company is a trusted last-mile partner for B2B clients such as Tesco, REWE, Košík, KFC, Dr. Max, Samsung, and Decathlon. DODO currently operates more than 2,450 couriers and 1,100 vehicles across the Czech Republic, Slovakia, Hungary, Germany, and Bulgaria. It has been included in the Deloitte Fast 50 ranking as one of the fastest-growing companies in Central Europe, and with revenues exceeding CZK 1.6 billion, it ranks among the three largest last-mile operators on the European market.

### **About GLS Group**

GLS Group is one of the largest parcel carriers in Europe, with a strong presence in nearly all European countries. GLS also operates through wholly owned subsidiaries in Canada and on the U.S. West Coast. It provides services in more than 50 countries. The GLS network comprises 120 central and regional hubs and more than 1,600 depots, supported by over 36,700 delivery vans and 6,400 trucks. In addition to home delivery, GLS serves more than 110,000 pick-up points and 20,000 parcel lockers. In 2024/25, GLS achieved revenue of €5.9 billion and delivered 926 million parcels.





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# DODO

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